



Fédération des Plastiques et Alliances Composites  
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Édifice du CNRC - 75 boul Mortagne, A-034  
C.P. 147, Boucherville (Québec) J4B 6Y4  
Tél : (450) 641-5309 ● Téléc : (450) 641- 5441

Boucherville, 17 July 2014

Mr. Martin Clermont  
Chief Executive Officer  
Will Solutions Inc.  
116, Desjardins, Beloeil, Quebec  
Canada, J3G 5Z5

Dear Mr. Clermont,

We would like to reiterate our support of your Sustainable Community Solution allowing Quebec companies, mostly SME's, to monetize their GHG reduction efforts. We emphasize the innovative and fair character of your Solution through its unique business model that drives and rewards the participation of all of society's stakeholders in the climate change challenge.

Your Solution allows the grouping of different types of GHG reduction efforts in the energy efficiency and waste reduction sectors, even as small as they are, and originating from an agglomerated Community of hundreds even thousands of buildings located in Quebec and regardless of the sector of activity: industrial, commercial or institutional.

Most particularly with the challenge arising from Phase II of Quebec's SPEDE, expected to be implemented on the 1st of January 2015, it seems important to us that the great majority of Quebec's companies, not submitted to carbon regulation and emitting more the 75% of Quebec's total GHG emissions, should benefit equally and fairly, as the hundreds of companies submitted to the SPEDE, to the monetization of their reduction efforts instead of having to support another carbon tax.

We are proud to support your initiative and we would like to underline your social actions stimulating Quebec's green economy. We would like to congratulate you for your recent nomination as a finalist at Les Prix Novae de l'Entreprise citoyenne 2014 in the Innovation category. Finally, we are offering to accompany you, at your convenience, at all strategic meetings you may have with the government so to reconfirm our support to your Solution for the good of the economy and of sustainable development for Quebec as a whole as well as our Community members.

President and CEO

Pierre G. Fillion, MBA, Adm.A.

