



OUR COMPANY

Will Solutions Inc., formerly Gedden is recognised globally for its innovative, flexible and efficient solutions that stimulate reductions in greenhouse gas (GHG) emissions. Will's community-based solutions provide businesses and governments with alternatives in sustainable management. These alternatives focus on minimizing and re-using waste, optimizing transportation and increasing energy efficiency by measuring and quantifying GHG reduction efforts. Therefore, Will's solutions make converting these efforts into exchangeable carbon credits (national and international markets). Will Solutions' web electronic platform supports the 4 web-based business solutions. Will's team is proud to provide win-win solutions to businesses, governments as well as involved communities.

Gedden was founded by Mr. Martin Clermont in December 1997. In order to answer the needs of customers that must comply to imposing regulations, Gedden developed business solutions to fit all criteria and characteristics associated to waste and hazardous materials, including residues and hazardous waste. The first five years of operations were mostly devoted to the development and the testing of our first web tracking solution: Solution Internet Gedden, known as **SIG**.

From 2005 to 2010, Will Solutions initiated an innovative project and created a solution dedicated to the tracking of municipal solid waste (municipality market) **MET-R-I-S**. Thus, Will Solutions widens its sphere of activity and does not concentrate only on environment, but also on the tracking of stored and transported materials and dangerous goods. the **E-Transport** solution.

Since 2010, Will Solutions has devoted its efforts on the implementation of its **Sustainable Community** solution, with the province of Quebec as its first marketing showcase. This solution democratizes access to the international voluntary carbon market for low-level greenhouse gas emitters. It converts any efforts to reduce greenhouse gas emissions from Small and Medium Enterprise (SME) into carbon credits to be traded on the world wide voluntary market. The carbon credits originating from the Sustainable Community Solution respond to an increasing demand for quality offset credits. This demand is coming essentially from the private sector and different regulated and emerging regional markets.

Will Solutions is recognized internationally by the Verified Carbon Standard, the Secretariat of the Basel Convention, the Commission for Environmental Cooperation and the UNCTAD. Will Solutions owns intellectual property for its four solutions. Each of them are supported by a solid tracking platform grouping information technologies such as RFID, wireless transmission and web applications.

Will Solutions strives towards reliability and excellence while remaining at the leading edge in terms of environmental management. Our company offers quality business solutions that are well adapted to decision maker requirements in regards to environmental and high technology issues. To encourage new products and support innovative projects is a priority for our company.

OUR RECOGNITION

Will Solutions has won the respect and confidence of many national and international organizations. In November 2002, Gedden was awarded first place in the category *lesaffaires.com* recognizing providers of e-business solutions whose products and services enhance the quality of business processes and generate concrete benefits. In June 2005, Gedden was a finalist in *the Research and Development* category for the 2005 Prix Phénix de l'Environnement.

In February 2012, Will Solutions developed and obtained the VCS Certification (Verified Carbon Standard) of the first and only worldwide methodology that converts grouped efforts from SME's into carbon credits. This methodology, a key aspect of Will's Sustainable Community Project, will allow the use of the province of Quebec as a technological showcase.

OUR PARTNERS

In order to remain the reference in tracking platforms as well as for the development of innovative solutions, we believe that the implication and collaboration of all our employees and partners is key to our success. We consider that our growth is based on the commitment of our employees and partners and we are implementing structures that favour exchanges on the best practices possible.

Our partners are leaders in their field of expertise. Over a dozen partners, national and international, are investing themselves to offer innovative solutions that are internationally recognized, amongst others, Verified Carbon Standard, ICF International, DNV, SGS, Absolunet, le Bureau d'efficacité énergétique du Québec, C3E, Second Cycle, to name but a few.

OUR MEMBERSHIPS

Will Solutions is a member of the following associations or organizations:

- Conseil patronal de l'environnement du Québec
- International Institute of Logistics of Montreal
- Fédération des chambres de commerce du Québec
- Écotech Québec

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