

1 - Increase the number of Sustainable Community (SC) members, as well as their eligible and verified GHG reductions. Complete with the marketing and sales of the resulting VCUs.

As of March 31st, 2019, the number of members of SC was established at 120, an increase of 34 from the previous fiscal year (40%). This third cohort of members added 2.954 million tCO2e in July 2019 to the inventory of emissions offset within the SC initiative. In addition to collaborating with new buyers, the reach of the VCU market has been enlarged by registering SCs for BNP Paribas' ClimateSeed project as well as obtaining B Corp certification.

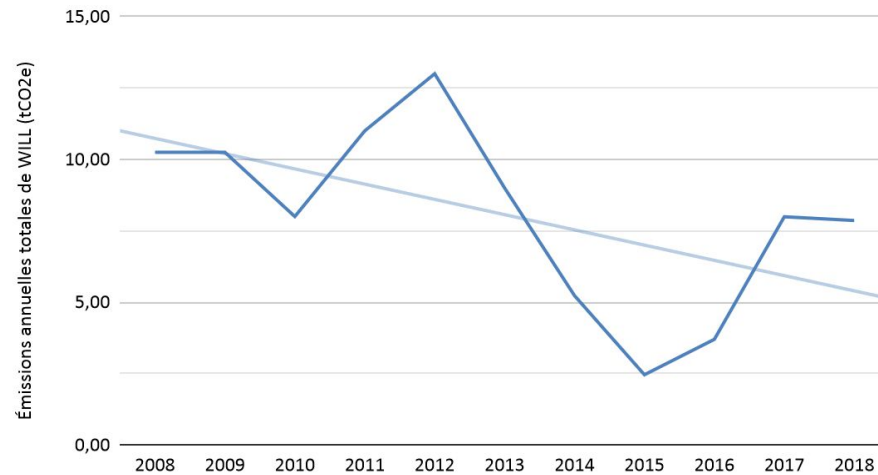
2 - Dans les activités de WILL :

OBJECTIVE	ACTION	INDICATOR		NOTES
2.1 - Promoting our values OBJECTIVE: Raise awareness of the issues of sustainable development, climate change and the green economy among all our members, clients and the public through our words and actions.	ACTION: Produce original content, valuing the relevant actions of SC members and specific to our sector of activity and share it on our social networks.	INDICATOR: At least 4 papers (article, video or conference) per month.	Achieved	For the fiscal year ending March 31, 2019, 5 conferences were given and approximately 150 publications were made on our various platforms (Facebook, LinkedIn and our blog).
OBJECTIVE: Give back to the community by helping to fund SC projects.	ACTION: Determine an amount at the end of each fiscal year that can be allocated the following year.	INDICATOR: Giving back 10% of net profits to various community SC projects (circular economy).	N/A	It is also relevant to note the increase in Will's presence in the media, such as LaPresse+, unpointcinq.ca and Radio-Canada Toronto.

<p>2.2 - Transportation: sustainable mobility and minimizing the footprint</p> <p>OBJECTIVE: Minimize the per capita intensity of our GHG emissions related to employee and collaborator travel by promoting public and active transportation.</p>	<p>ACTION: Encourage employees and collaborators to take public and/or active transportation when commuting to and from work. Organize meetings of our team or with our partners in places accessible by public and/or active transportation whenever possible.</p>	<p>INDICATOR: Decrease GHG intensity/active person at WILL and offset all transportation-related emissions.</p>	<p>Achieved</p>	<p>Annex I : WILL's GHG Offsets</p>
<p>2.3 - Energy use and waste</p> <p>OBJECTIVE: That all employees and collaborators have a conscious and responsible management of their energy consumption and waste production.</p>	<p>ACTION: Recycle and compost at WILL Solutions' head office. Encourage employees and associates to participate in their local recycling and composting programs.</p>	<p>INDICATOR: That employees and collaborators confirm their participation in their local recycling and composting program.</p>	<p>Achieved</p>	<p>The follow-up survey found that all employees/collaborators were participating in their local recycling program and that the vast majority were composting (municipal or household).</p>
<p>2.4 - Responsible Purchasing</p> <p>OBJECTIVE: Make procurements in line with our values.</p>	<p>ACTION: Develop a simple responsible purchasing policy based on premises.</p>	<p>INDICATOR: Have adopted a responsible purchasing policy favouring local purchases.</p>	<p>Not achieved</p>	<p>A responsible purchasing policy should be adopted within the next year.</p>

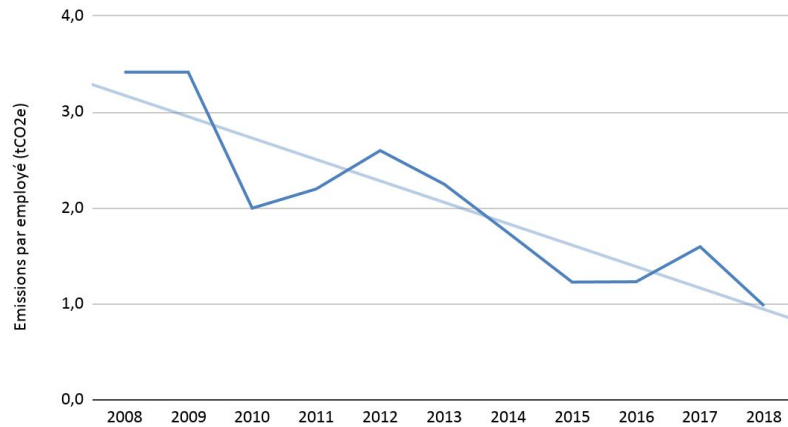
ANNEX I: WILL's GHG Offsets

Historique des émissions totales de WILL



This table shows a downward trend in total annual WILL emissions since the beginning of the Sustainable Community Initiative. However, they remain dependent on project cycles, since audit periods and the recruitment of new cohorts require numerous car trips across various regions of Quebec. Transportation is by far the largest source of GHGs at WILL.

Historique des émissions moyennes de GES par employé



In addition to a general downward trend in the company's overall annual emissions, the size of WILL's team has grown to manage the increase in SC participants and support the marketing of VCUs. The result is a marked decrease in GHG emissions per employee.

The completion of the 3rd cohort of SCs (January 2017 to July 2019) generated 2.954 million tonnes of verified GHG reductions. Completion of the verification audits required the production of 7.08 tonnes of GHGs (field trips), for a ratio of 1 tonne emitted by 417,236 tonnes of reductions. This ratio will be monitored in future sustainable development reports with a view to improving this result for future cohorts.

Will

Le Tableau ci-dessous décrit l'état de la Communauté Durable au Québec, au début de juillet 2019, suite aux résultats de notre 3^{ème} cohorte (2017-2019).

